



NAC RetireChoiceSM 14
FIXED INDEX ANNUITY



FLEXIBLE CHOICES THAT FIT

Most people dream about having a secure and comfortable retirement. And now because we're living longer, healthier lives, we can expect to spend more time in retirement than our parents and grandparents did. Achieving the dream of a secure, comfortable retirement is much easier when you plan your finances. North American's NAC RetireChoiceSM 14 can provide a flexible long-term solution that offers a variety of choices and guarantees to fit your ultimate retirement planning goals.

As a flexible premium fixed index annuity, the NAC RetireChoice 14 provides advantages such as long-term, tax-deferred growth¹, lifetime income, death benefit payout, and participation in stock market-linked growth. What's unique about the NAC RetireChoice 14 is how the variety of options can help enhance your growth potential.

The NAC RetireChoice 14 puts you in control when it comes to flexibility and choices and could be the perfect fit for your retirement planning needs.

SUMMARY OF BENEFITS

- Available issue ages 0-75 (Qualified and Non-qualified)²
- 5% Premium Bonus on Premiums received in the first five contract years
- Multiple Index Account Options available
- Tax deferral, income for life, and full Accumulation Value at death
- Opportunity to elect a lifetime income after the first contract year (by current Company practice)
- Nursing Home Confinement Waiver available: additional 10% penalty-free amount at no additional cost (available up to issue age 75, availability may vary by state)
- Option to choose a benefit rider, see below for details

Along with several unique index-crediting options for enhanced control, you can choose to add an optional Additional Benefit Rider (for a cost) that provides an additional premium bonus, enhanced penalty-free withdrawals, Additional Payout Benefit, and Return of Premium. This rider is designed to provide flexible choices to fit your individual goals.

Optional Additional Benefit Rider

- **5% Additional Premium Bonus:** Premium bonus increases from 5% to 10% on premiums received in the first five contract years.
- **4% Additional Payout Benefit** on Accumulation Value at payout after the surrender charge period.
- **Enhanced Penalty-Free withdrawals:** 10% of Accumulation Value after the first year. Beginning the third year, withdrawals can increase to 20% (maximum) if no withdrawal was taken in the previous year.
- **Return of Premium:** Available starting in the third contract year, less premium bonus, any withdrawals or rider charges (excluding the Additional Benefit Rider charge).

Rider cost for all benefits is 0.60% of Accumulation Value at each contract anniversary during the Surrender Charge Period

Optional rider cost, under certain scenarios, may result in loss of premium.

1. Under current law, annuities grow tax deferred. An annuity is not required for tax deferral in qualified plans. Annuities may be subject to taxation during the income or withdrawal phase. Please note that neither North American, nor any agents acting on its behalf, should be viewed as providing legal, tax or investment advice. Consult with and rely on your own qualified advisor.

2. Issue ages vary by state. For issue ages 0-17, a Uniform Gift to Minors Act (UGMA) or Uniform Trust to Minors Act (UTMA) custodial account must be established.

HOW CAN I BENEFIT FROM AN ANNUITY?

TAX DEFERRAL

Tax-deferred growth allows your money to grow faster because you earn interest on dollars that would otherwise be paid in taxes. Your premium earns interest, the interest compounds within the Contract and the money you would have paid in taxes earns interest. This chart details the potential of a tax-deferred annuity.

COMPANY FINANCIAL STRENGTH

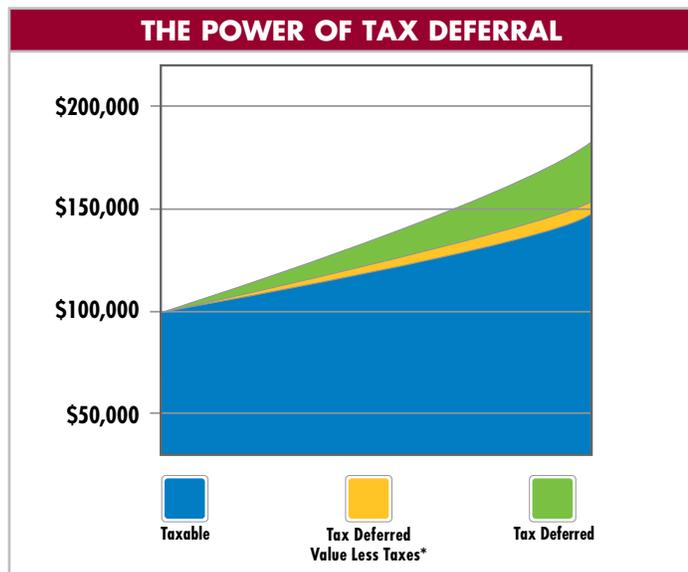
All North American tax-deferred annuities are backed by the financial strength of the Company's investment portfolio, which emphasizes high-quality bonds that provide safety, liquidity and competitive interest rates. In states where these products are approved, North American maintains reserves equal to those required by state regulation. Product guarantees are backed by North American and their claims-paying ability and financial capacity to meet all insurance obligations.

GROWTH

A fixed index annuity is different from other fixed annuities because of the way it credits interest to your annuity's value. Fixed annuities credit interest calculated at a rate set in the Contract. Fixed index annuities credit interest using a formula based on changes in the index(es) the owner chooses, offering the potential for market-linked growth with no risk of loss of premium due to market fluctuations.

DEATH BENEFIT

Should the annuitant or owner die, generally, annuity contracts pay out the full contract value; your premium plus any interest earned at that time. Beneficiaries may choose how they receive the death benefit, in a lump sum or a series of income payments.



The chart is a hypothetical example of tax-deferral and assumes an initial premium of \$100,000 earning 4.00% compounded annual rate of return for 15 years. It is not intended to predict or project performance. *The tax deferred value less taxes represents the increase in value, due to tax deferral, less taxes at an assumed rate of 33% with no surrender charge or Interest Adjustment applied.

LIFETIME INCOME

We can provide you with a guaranteed income stream with the purchase of your annuity. You can convert your annuity into payments based on your needs. Should you decide to receive an income from your annuity after the surrender charge period, you will have several income options from which to choose. Annuity payout options are a benefit of annuities, but are not a requirement with the NAC RetireChoice 14. *Please refer to the chart for annuity payout options available to you.*

By current Company practice, you may receive an income from the Accumulation Value after the first contract year (without surrender charges or Interest Adjustment) if you choose a Life Income option. You can also receive an income from the Accumulation Value if your annuity has been in force for at least five years and payments will be over at least a ten-year period. With non-qualified plans, a portion of each income payment represents a return of premium that is not taxable, thus reducing your tax liabilities.

INCOME OPTIONS

With the exception of Life Income options, income options are available for:

- A minimum of 5 years, or
- A maximum of 20 years.

The following options are available:

- Income for a Specified Period
- Income for a Specified Amount
- Life Income with a Period Certain
- Life Income
- Joint and Survivor Life Income

All options are available after the surrender charge period.

ADDITIONAL PAYOUT BENEFIT

Optional Additional Benefit Rider (Annual 0.60% cost)
Additional Payout Benefit | Premium Bonus | Enhanced Penalty-Free Withdrawals | Return of Premium

4% Additional Payout Benefit on Accumulation Value at Annuitization

If you elect an annuity payout option after the 14-year surrender charge period has elapsed, a 4% bonus will be added to your Accumulation Value.

HOW DOES THE NAC RetireChoice 14 WORK?

The NAC RetireChoice 14 offers a combination of potential growth and flexibility to help meet your specific retirement objectives.

ACCUMULATION VALUE

Once you purchase your annuity, an Accumulation Value is established. Your Accumulation Value is equal to 100% of premium and applicable premium bonus, plus any fixed and index account interest credited. Your Accumulation Value will be reduced by the amount of any withdrawals (including any rider charges, if applicable), but cannot decrease due to negative index performance.

HOW DO I CALCULATE MY ACCUMULATION VALUE?

- 100% of Premiums (including subsequent premiums)
- + Plus... Premium Bonuses (including optional Additional Benefit Rider Premium Bonus if applicable)
- + Plus... Fixed and Index Account Interest
- Minus... Withdrawals from contract (if applicable)
- Minus... Withdrawals for the annual Additional Benefit Rider Charge and other rider charges (if applicable)

== Accumulation Value

For detailed information on charges incurred if the Contract is surrendered, see the Surrender Charge section on page 12.

JUMP START YOUR CONTRACT

To get a jump start on your retirement savings, we offer you a premium bonus on all premiums received during the first five contract years.

The NAC RetireChoice 14 comes with a premium bonus and an option to increase that bonus. Your initial premium bonus is 5% for the first five contract years and this benefit is automatically included with your fixed index annuity. When you elect the optional Additional Benefit Rider for an additional cost, your premium bonus increases from 5% to 10%. This rider comes with an annual cost of 0.60% taken from the Accumulation Value on each contract anniversary during the surrender charge period. This rider cost is taken penalty free and without surrender charges. No matter which option you choose, the premium bonus (either 5% or 10%) will apply to all premiums received during the first five contract years. These flexible options are designed to let you choose how to jump start your savings from the very beginning.

PREMIUM BONUS

Optional Additional Benefit Rider (Annual 0.60% cost)

Additional Payout Benefit | **Premium Bonus** | Enhanced Penalty-Free Withdrawals | Return of Premium

Additional 5% Premium Bonus in the first five contract years (total of 10%)

When you select the optional Additional Benefit Rider, your premium bonus increases from 5% to 10% for the first five contract years.

You may lose some or all of the premium bonus if withdrawals are taken in excess of those allowed due to the premium bonus recapture feature discussed on page 12. Products that have premium bonuses may offer lower credited interest rates, lower Index Cap Rates and/or lower Participation Rates than products that don't offer a premium bonus. Over time and under certain scenarios the amount of the premium bonus may be offset by lower credited interest rates, lower Index Cap Rates and/or lower Participation Rates.



CHOOSE YOUR GROWTH OPTIONS

Fixed index annuities offer the potential to earn interest linked to the growth of various stock market indicators, known as indexes, without experiencing downside risk. They are not an investment in the stock market or in the applicable indexes. The Interest Credits will not mirror the actual performance of the index itself, but rather the index closes (monthly, annually, biennial, etc.) are used as a basis for determining what the Interest Credits will be.

There are two main aspects that factor in determining the Interest Credits; the Index Account (crediting method) and the specific index.

You have total control over how your initial premium is allocated between our Fixed Account or Index Accounts. North American offers several Index Account options that can be used to calculate Interest Credits including Monthly Point-to-Point, Monthly Average, Annual Point-to-Point, Biennial (also known as Term) Point-to-Point, and an Inverse Performance Trigger. These crediting methods allow you to select from several different indexes noted in the index options chart on page 8. Each of these Index Account options performs differently in various market scenarios. In years when the index accounts apply zero percent (0%) growth (except on the Inverse Performance Trigger Declared Rate), you will receive zero percent (0%) Interest Credits. It is important to note that the fixed account interest is never applied to premium allocated to the Index Accounts. *Please refer to the “How it Works-Crediting Methods” brochure for more information on the differences.*

INDEX ACCOUNT OPTION CREDITING METHODS	
MONTHLY POINT-TO-POINT WITH INDEX CAP RATE	This calculation method for determining any Interest Credit uses the monthly changes in the index, subject to a monthly Index Cap Rate. The Interest Credit is credited annually and is based on the sum of all the monthly percentage changes in the index — which could be positive or negative. On each contract anniversary, these monthly changes, each not to exceed the monthly Index Cap Rate, are added together to determine the Interest Credit for that year. Negative monthly returns have no downside limit and will reduce the Interest Credit, but the Interest Credit will never be less than zero.
MONTHLY AVERAGING WITH PARTICIPATION RATE	This calculation method for determining any Interest Credit uses the average monthly changes in the index values, subject to a Participation Rate. The Interest Credit is credited annually and is based on the average of the twelve previous monthly index values. On each contract anniversary this change, multiplied by the Participation Rate, is used to determine the Interest Credit for that year. The annual Interest Credit will never be less than zero.
ANNUAL POINT-TO-POINT WITH INDEX CAP RATE	Annual Point-to-Point measures index growth using two points in time; the beginning index value and the ending index value. Index linked gains are calculated based on the difference between these two values. The Index Growth, if any, is then subject to an Index Cap Rate. The annual Interest Credit will never be less than zero.
BIENNIAL POINT-TO-POINT WITH INDEX CAP RATE	Biennial (also known as Term) Point-to-Point measures index growth at the end of two years using two points in time; the beginning index value and the ending index value. Index linked gains are calculated based on the difference between these two values. The Index Growth, if any, is then subject to an Index Cap Rate. The biennial Interest Credit will never be less than zero.
INVERSE PERFORMANCE TRIGGER DECLARED PERFORMANCE RATE	The Inverse Performance Trigger (or Annual Declared Rate Negative Performance Option) credits a Declared Performance Rate of interest when the index stays the same or goes down throughout the year. This Declared Performance Rate may change annually, and it will never fall below the minimum guaranteed rate.

FIXED ACCOUNT

Premium allocated to the Fixed Account will earn the current interest rate and is credited daily. This rate will be guaranteed for the entire contract year and will renew annually on each contract anniversary and will never fall below the minimum guaranteed fixed account interest rate. *Ask your sales representative for the current and minimum Fixed Account interest rate.*

ANNUAL RESET

A key advantage to Fixed Index Annuities is the annual reset feature. This feature is a part of some of the crediting methods for the NAC RetireChoice 14. The annual reset feature allows Interest Credits, if any, to be added to your Index Accounts on each contract anniversary. This can benefit you because that amount—when added—becomes “locked-in” and cannot be taken away due to index performance. These credits will participate in future growth allowing you to take advantage of compounding interest in subsequent years.

This feature also resets your starting index point each contract anniversary. This can help minimize your risk when the index experiences a severe downturn. Without this feature, you would have to wait for the index to climb up to its original level before any Interest Credit could be realized.

TRANSFER OPTIONS

You may elect to transfer your values between the Fixed Account and Index Account options. You may also elect to transfer between crediting methods within the Index Account options on an annual basis for all Annual Crediting Method options or every two years for the Biennial Crediting Method. By current Company practice, you will have 30 days following each contract anniversary to reallocate. Transfers are not allowed until your first contract anniversary for money allocated to the annual options and until your second contract anniversary for money allocated to the biennial option. Based on current tax laws, these transfers between options will not be taxable or subject to surrender penalties. *Please refer to the NAC RetireChoice 14 Additional Benefits Specifications Page, found in your contract, for minimum transfer amounts.*

SUBSEQUENT PREMIUM

Since the NAC RetireChoice 14 is a flexible premium product, you may add premium to your Contract. Premium received after your annuity is issued will be placed in the Fixed Account and will earn the new money interest rate. On each contract anniversary, we will reallocate this premium according to your most recent allocation instructions. Subsequent premiums added during the first five contract years will receive a 5% premium bonus or a 10% premium bonus if you elect the optional Additional Benefit Rider at issue. Please note: The premium bonus for subsequent premiums is also subject to the premium bonus recapture feature (see page 12), should withdrawals in excess of these be taken.

INDEX OPTIONS FOR PREMIUM DIVERSIFICATION

DIVERSIFY YOUR PREMIUM AMONG THE FOLLOWING INDEX OPTIONS					
	MONTHLY POINT-TO-POINT (Subject to an Index Cap Rate)	MONTHLY AVERAGE (Subject to Participation Rate)	ANNUAL POINT-TO-POINT (Subject to an Index Cap Rate)	BIENNIAL POINT-TO-POINT (Subject to an Index Cap Rate)	INVERSE PERFORMANCE TRIGGER (Declared Performance Rate)
HOW IS INTEREST CREDIT CALCULATED?	Sum of monthly performance	Averaged sum of monthly index values	Annual change in index	Biennial change in index	Annual change in index
WHEN IS INTEREST CREDIT CALCULATED/ CREDITED?	Annually	Annually	Annually	Every 2 Years	Annually
WHEN IS THE INDEX CAP/DECLARED PERFORMANCE RATE APPLIED?	Monthly	N/A	Annually	Every 2 Years	Annually
WHEN IS THE PARTICIPATION RATE APPLIED?	N/A	Annually	N/A	N/A	N/A
WHEN CAN THE INDEX CAP/ DECLARED PERFORMANCE RATE, OR PARTICIPATION RATE CHANGE?	Annually	Annually	Annually	Every 2 Years	Annually
INDEX AVAILABILITY* NOTE: Past Index performance is not intended to predict future performance and the Index does not include dividends.	<ul style="list-style-type: none"> • S&P 500® • Nasdaq-100® 	<ul style="list-style-type: none"> • S&P 500® • (DJIA) Dow Jones Industrial AverageSM • S&P MidCap 400® 	<ul style="list-style-type: none"> • S&P 500® • (DJIA) Dow Jones Industrial AverageSM • S&P MidCap 400® • Nasdaq-100® • Afternoon (PM) London Gold Market Fixing Price 	<ul style="list-style-type: none"> • S&P 500® 	<ul style="list-style-type: none"> • S&P 500®

*Index(es) and strategies may not be available in all states.

INDEX ACCOUNT OPTIONS

Along with the Index Account options, the other important aspect in determining your Interest Credits is the index itself. North American offers multiple index options that allow you to remain in control with your retirement dollars. As we've mentioned, the Interest Credits from a fixed index annuity will not mirror the actual performance of the index itself, but instead the index closes are used. The Interest Credits are based on the Index Account option chosen and the performance of the index itself. The interest credited will be subject to an Index Cap Rate, Participation Rate, and/or Declared Rate depending on the index account option chosen.

THE NAC RETIRECHOICE 10 OFFERS A VARIETY OF INDEX OPTIONS INCLUDING:

<p>S&P 500® INDEX</p>	<p>This index has been widely regarded as the best single gauge of the large cap U.S. equities market since the index was first published in 1957. The index includes 500 leading companies in leading industries of the U.S. economy.</p>
<p>S&P MIDCAP 400® INDEX</p>	<p>The S&P MidCap 400® provides investors with a benchmark for mid-sized companies. The index seeks to remain an accurate measure of mid-sized companies, reflecting the risk and return characteristics of the broader mid-cap universe on an on going basis.</p>
<p>DOW JONES INDUSTRIAL AVERAGESM INDEX (DJIA)</p>	<p>Dow Jones Industrial AverageSM Index – The oldest continuing stock market index, the DJIA is one of the most well known and widely followed indicators of the U.S. stock market in the world. It is represented by 30 of the largest U.S. stocks, including household names and leaders in their respective industries.</p>
<p>NASDAQ-100® INDEX</p>	<p>The Nasdaq-100® index includes 100 of the largest domestic and international non-financial securities listed on The Nasdaq Stock Market based on market capitalization. The index reflects companies across major industry groups including computer hardware and software, telecommunications, retail/wholesale trade and biotechnology.</p>
<p>GOLD PRICE (AFTERNOON (PM) LONDON GOLD MARKET FIXING PRICE – USD)</p>	<p>For over 80 years the London Gold Fixing has been fixing the price of gold and providing a published benchmark price that is widely used as a pricing medium by producers, consumers, investors and central banks. The London Afternoon (PM) Fixing Price of gold per troy ounce in US Dollars is established by The London Gold Market Fixing Limited.</p>

OTHER FACTORS THAT IMPACT YOUR INTEREST CREDITS

For the calculation of your Interest Credits, certain limitations are applied to the Index Growth. Each crediting method uses different calculations when determining your Interest Credits. Let’s examine how each of them work.

INDEX CAP RATE (MONTHLY POINT-TO-POINT, ANNUAL POINT-TO-POINT, AND BIENNIAL POINT-TO-POINT)

Your annuity applies an Index Cap Rate, or upper limit, to calculate your Interest Credits each year applied to the Monthly Point-to-Point and Annual Point-to-Point Index Account options. It will always be declared on the contract anniversary and is guaranteed for that year. This cap, which is applied either monthly or annually depending on the option you elect, may change annually.

For the Biennial Point-to-Point Index Account, Interest Credits are applied every two years and the Biennial Index Cap Rate is declared on the contract anniversary every two years and guaranteed for the two-year term.

For all account options, at no time will the cap ever fall below the minimum guaranteed Index Cap Rate. However, at no time will this cap ever fall below the minimum guaranteed Index Cap Rate set for each index account option. *Ask your Sales Representative for the current and minimum guaranteed Index Cap Rates.*

PARTICIPATION RATE (MONTHLY AVERAGE)

Once a gain has been calculated using the Monthly Average Index Account option, a Participation Rate is applied. The Participation Rate is a percentage that is multiplied by the gain at the end of the contract year and is used to determine the Interest Credit to your Contract. The Participation Rate is guaranteed for the first contract year, and can change each year thereafter. The Participation Rate is set in advance each contract year, however at no time will it fall below the minimum Participation Rate for the Monthly Average Index Account. Ask your Sales Representative for the most current and minimum Participation Rates.

INVERSE PERFORMANCE TRIGGER

Growth potential in times of negative index performance – that’s what the Inverse Performance Trigger option (or Annual Declared Rate Negative Performance Option) offers. Similar to the Fixed Account option, the Inverse Performance Trigger offers both a Declared Performance Rate and a guaranteed minimum for that Declared Performance Rate. The difference with the Inverse Performance Trigger option is that in years when the Index increases, the money you allocate to this option would receive a zero percent (0%) Interest Credit. When the Index performance is either flat or negative, the Inverse Performance Trigger provides for a declared rate Interest Credit that may be greater than the interest rate offered in the Fixed Account option. The Inverse Performance Trigger is based on the S&P 500® Index. The S&P 500® Index Values from the beginning of your contract year are compared to the Index Values at the end of the contract year. If the ending S&P 500® Index value is equal to or less than the starting value, the money allocated to this option will be credited interest at the Declared Performance Rate. If the ending Index Value is greater than the beginning Index Value, the money allocated to this option will receive a zero percent (0%) return (see chart below). The annual Declared Performance Rate is set annually by the Company in advance of the index period, but will never be less than the guaranteed minimum.

INVERSE PERFORMANCE TRIGGER		
In this hypothetical example, you see how the change in the Index can impact the Interest Credit.	Index Change:	Interest Credit:
Index Change: Positive	10%	0%
Zero	0%	4%
Negative	-10%	4%
	-20%	4%

As you can see in this hypothetical example, the Declared Performance Rate of 4% is credited when the Index Change is either zero or negative. No matter what the negative change is, the credited rate remains the same.

The Interest Credit Rate is credited annually on the contract anniversary. The Declared Performance Rate is guaranteed for the first year and is declared in advance of the Index period.

The Interest Credit Rate shown reflects a hypothetical Declared Performance Rate and is provided as an example. This rate is subject to change each year. This example is not intended to predict or project performance. This crediting method may not be available in all states.

WHAT OTHER FACTORS IMPACT MY MONEY?

Having access to your money is always an important factor. If you choose to withdraw money from your Contract there are several factors to consider. For additional withdrawals outside of the penalty-free allowance, taken prior to the end of the surrender charge period, surrender charges may apply. Also, if you take out withdrawals in excess of your penalty-free allowance, a portion of your premium bonus may be forfeited due to the Premium Bonus Recapture. Let's take a look at these factors including penalty-free withdrawals, interest adjustments, premium bonus recapture, and surrender charges.

Withdrawals will be taxed as ordinary income, and if taken prior to age 59½, may be subject to a 10% IRS penalty. Withdrawals from your contract will also reduce your Accumulation Value accordingly.

HOW TO DETERMINE YOUR SURRENDER VALUE

- 100% of Premiums (including subsequent premiums)
- + Plus... Premium Bonuses (including optional Additional Benefit Rider Bonus if applicable)
- + Plus... Interest Credited
- Adjusted for any transfers in or out of accounts***
- Less... Withdrawals
- Less... Applicable Surrender Charges
- Less... Applicable Premium Bonus Recaptures
- Adjust for applicable Interest Adjustment***

== Surrender Value

PENALTY-FREE WITHDRAWALS

NAC RetireChoice 14 allows you to take a penalty-free withdrawal (also known as Penalty-Free Partial Surrender) of up to 10% of your current Accumulation Value once each contract year after the first contract anniversary, without incurring surrender charges, Premium Bonus Recapture or Interest Adjustments. Amounts withdrawn in excess of 10% will be assessed a surrender charge, Premium Bonus Recapture and possibly, an Interest Adjustment during the surrender charge period.

ENHANCED PENALTY-FREE WITHDRAWALS

Optional Additional Benefit Rider (Annual 0.60% cost)

Additional Payout Benefit | Premium Bonus | **Enhanced Penalty-Free Withdrawals** | Return of Premium

If you choose the Optional Additional Benefit Rider, beginning in the third contract year, penalty-free withdrawals can increase to 20% (maximum) in years in which no withdrawal was taken in the previous year. If any penalty-free withdrawal is taken during a contract year, the penalty-free allowance available for the following year resets to 10%. For example, as shown below, after the first contract anniversary, if no withdrawals are taken in the second year, the penalty-free allowance increases to 20% in year three. Because a 5% withdrawal is taken in year three, the penalty-free allowance available in year four resets to 10%. If no withdrawals are taken in the following years, the 20% remains available for withdrawal without penalty. In year four no withdrawal was taken, therefore, the penalty-free allowance available in year five increase to 20% and remains available until a penalty-free withdrawal of any amount is taken. Withdrawals from your Contract may decrease your death benefit.

Year	Available Penalty-Free Withdrawal	Penalty-Free Withdrawal Taken
1	0%	0%
2	10%	0%
3	20%	5%
4	10%	0%
5	20%	0%
6	20%	0%

On IRS-Required Minimum Distributions (RMDs) exceeding the 10% penalty-free allowance, Surrender Charges, Interest Adjustments, and Premium Bonus Recapture will be waived by current Company practice.

INTEREST ADJUSTMENT³

Your Contract also includes an Interest Adjustment feature—which may decrease or increase your surrender value depending on the change in interest rates since your annuity purchase. Due to the mechanics of an Interest Adjustment, surrender values generally decrease as interest rates rise. When interest rates decrease over time, the surrender value generally increases. However, the Interest Adjustment is limited to the interest credited to the Accumulation Value.

This adjustment is applied only during the Surrender Charge period to surrenders exceeding the applicable penalty-free allowance. Interest Adjustments on RMDs that exceed the penalty-free allowance are waived by current Company practice. *Please ask your sales representative for the “Understanding the Interest Adjustment” piece for additional information.*

SURRENDER CHARGES

Surrender charges allow the Company to invest your money on a long-term basis and credit higher yields than possible with a similar annuity of shorter term. A surrender charge is assessed on any amount withdrawn, whether as a partial or full surrender, that exceeds the penalty-free allowance applicable. However, surrender charges on any portion of an IRS-Required Minimum Distribution exceeding the 10% penalty-free allowance are waived by current Company practice. The table to the right details the declining charges over 14 years. Additional premiums deposited into existing contracts will maintain the surrender charge schedule set forth by the initial premium. Certain payout options may incur a surrender charge and bonus recapture. Interest adjustments apply during the 14-year surrender charge period.

The Surrender Value is the amount that is available at the time of surrender. The Surrender Value is equal to the Accumulation Value, subject to the Interest Adjustment, less applicable surrender charges, Premium Bonus Recapture and state premium taxes. The Surrender Value will never be less than the minimum requirements set forth by state laws, at the time of issue, in the state where the Contract is delivered.

Note: Please keep in mind that a surrender during the surrender charge period could result in a loss of premium. Surrender charge structure may vary by state. Consult your Annuity Disclosure Statement for details specific to your state.

CONTRACT YEAR	14-YEAR SURRENDER CHARGE	INTEREST ADJUSTMENT
1	10%	Yes
2	10%	Yes
3	10%	Yes
4	10%	Yes
5	10%	Yes
6	9%	Yes
7	8%	Yes
8	7%	Yes
9	6%	Yes
10	5%	Yes
11	4%	Yes
12	3%	Yes
13	2%	Yes
14	1%	Yes
15	0%	No

PREMIUM BONUS⁴ AND RECAPTURE PROVISION⁵

A premium bonus will be credited on premium received during the first five contract years. During the surrender charge period, withdrawals in excess of the penalty-free allowance or a full surrender will incur a premium bonus recapture. This is in addition to any applicable surrender charges and/or Interest Adjustments. This recapture schedule applies to all premium bonus credits, including the additional premium bonus, and is set at issue. The recapture percentage declines each year and is outlined in the table below.

CONTRACT YEAR	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
PERCENTAGE RECAPTURED	100%	95%	90%	85%	80%	75%	70%	65%	60%	50%	40%	30%	20%	10%	0%

3. Interest adjustment is not applicable in all states.

4. Products that have premium bonuses may offer lower credited interest rates, lower Index Cap Rates and/or lower Participation Rates than products that don't offer a premium bonus. Over time and under certain scenarios the amount of the premium bonus may be offset by lower credited interest rates, lower Index Cap Rates and or lower Participation Rates.

5. The premium bonus is not recaptured in the event of death of the Annuitant. No premium bonus recapture will occur on any penalty-free withdrawal amount, Required Minimum Distributions (by current Company practice) or under the Nursing Home Confinement Waiver or on the Rider Charge.

OTHER NAC RetireChoice 14 BENEFITS

DEATH BENEFIT

Upon death of the annuitant or owner, North American will pay out the Accumulation Value as the Death Benefit to your beneficiary. The Death Benefit for the NAC RetireChoice 14 also includes any Interest Credits for a partial contract year based on the date of death. Therefore, the Death Benefit your beneficiaries receive also reflects the Interest Credits for the partial year up through the date of death. The calculation will vary depending on the Index Account option in which the premium is allocated at the time of death.

Your beneficiary may choose to receive the payout in either a lump sum or a series of income payments. If joint annuitants are named, the Death Benefit will be paid on the death of the second annuitant. If joint owners are named, the Death Benefit will be paid on the death of the first owner.

MAY AVOID PROBATE

By naming a beneficiary, you may minimize the delays, expense and publicity often associated with probate. Your designated beneficiary receives death proceeds in either a lump sum or a series of income payments. Please consult with and rely on your own legal or tax advisor.

NURSING HOME CONFINEMENT WAIVER⁶

After the first contract anniversary, should the annuitant become confined to a qualified nursing home facility for at least 90 consecutive days, we will increase the penalty-free withdrawal amount by 10% of the Accumulation Value each year while the annuitant is confined. This rider is only available for issue ages 75 and younger and is automatically included with your annuity at no additional charge.

RETURN OF PREMIUM

Optional Additional Benefit Rider (Annual 0.60% cost)

Additional Payout Benefit | Premium Bonus | Enhanced Penalty-Free Withdrawals | **Return of Premium**

At any time in the third contract year and thereafter, you may terminate the Contract and receive no less than your Contract's Net Premium paid. The Return of Premium feature can serve as a safety net for changes in your financial situation. The Net Premium is equal to your initial and subsequent premiums (less any premium bonus and optional rider cost, if applicable, excluding the Additional Benefit Rider cost) minus any withdrawal amounts you have received (after any surrender charges or Interest Adjustment).

IS THE NAC RetireChoice 14 RIGHT FOR YOU?

Along with the benefits an annuity can bring, one of the key advantages of choosing a North American fixed index annuity is the flexibility you have and the choices available to you. North American's NAC RetireChoice 14 can provide a flexible long-term solution that offers a variety of choices and guarantees to fit your ultimate retirement planning goals.

NAC RetireChoice 14 ...FLEXIBLE CHOICES THAT FIT.

6. Availability will vary by state. If joint annuitants are named on the Contract, this waiver will apply to the first annuitant that qualifies for benefits.

GETTING STARTED

SUMMARY OF CHOICES FOR YOU TO MAKE.

CHOOSE ONE TIME:

- 1** Optional Additional Benefit Rider

CHOOSE EACH YEAR:

- 2** Index Account Options

- Monthly Point-to-Point
AND/OR
- Monthly Average
AND/OR
- Annual Point-to-Point
AND/OR
- Biennial Point-to-Point
AND/OR
- Inverse Performance Trigger

- 3** How to allocate your premium*

- _____ % S&P 500®
- _____ % S&P MidCap 400®
- _____ % DJIASM
- _____ % Nasdaq-100®
- _____ % Gold Price (Afternoon (PM) London Gold Market Fixing Price – USD)
- _____ % Fixed Account

*See the Diversify Your Premium chart on page 8 for index availability under each Index Account Option.

Note: This page is for your reference only. It does not need to be returned to North American.

PLEASE NOTE:

This brochure is for solicitation purposes only. Please refer to your Contract for any other specific information. With every contract that North American issues there is a free-look period. This gives you the right to review your entire Contract and if you are not satisfied, return it and have your premium returned. Fixed Index Annuities are not a direct investment in the stock market. They are long term insurance products with guarantees backed by the issuing company. They provide the potential for interest to be credited based in part on the performance of specific indices, without the risk of loss of premium due to market downturns or fluctuation. They may not be appropriate for all clients.

PREMIUM BONUS

Products that have premium bonuses may offer lower credited interest rates, lower Index Cap Rates and or Lower Participation Rates than products that don't offer a premium bonus. Over time and under certain scenarios the amount of the premium bonus may be offset by the lower interest rates, lower Index Cap Rates and or Lower Participation Rates.

Premium taxes: Accumulation Value will be reduced for premium taxes as required by the state of residence.

The NAC RetireChoiceSM 14 is issued on form LC/LS160A (certificate/contract), LR431A, LR424A-1, LR423A, AE520A, AE533A, AE529A, AE532A, AE531A, LR433A, AE530A, AE528A, AE511A and LR427A (riders/endorsements) or state variation by North American Company for Life and Health Insurance[®], West Des Moines, IA. This product, its features and riders may not be available in all states.

SPECIAL NOTICE REGARDING THE USE OF A LIVING TRUST AS OWNER OR BENEFICIARY OF THIS ANNUITY.

The use of living trusts in connection with an annuity contract can be a valuable planning mechanism. However, a living trust is not appropriate when mass-produced in connection with the sale of an insurance product. We strongly suggest you seek the advice of your qualified legal advisor concerning the use of a trust with an annuity contract.

Neither North American, nor any agents acting on its behalf, should be viewed as providing legal, tax or investment advice. Consult with and rely on a qualified advisor. Under current law, annuities grow tax deferred. Annuities may be subject to taxation during the income or withdrawal phase. The tax-deferred feature is not necessary for a tax-qualified plan. In such instances, you should consider whether other features, such as the Death Benefit, lifetime annuity payments and any riders make the Contract appropriate for your needs.

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The Gold Price Index Option credits interest based on the change in the price of gold per troy ounce in US Dollars as established by the Afternoon (PM) London Gold Market Fixing Price. The Afternoon (PM) London Gold Market Fixing Price is available at the website [www.goldfixing.com], and also can be found at Bloomberg.com under the symbol [GOLDLNPM: IND.] We reserve the right to add, remove or revise availability of the Gold Price Index Option, or to substitute a different widely published benchmark for the price of gold for the use in the Gold Price Index Option should the Company in its discretion determine that the use of the Afternoon (PM) London Gold Market Fixing Price no longer is commercially reasonable. The Gold Price Index Option does not constitute a purchase of or direct investment in gold.

All references to The London Gold Market Fixing prices are used with the permission of The London Gold Market Fixing Limited and have been provided for informational purposes only. The London Gold Market Fixing Limited accepts no liability or responsibility for the accuracy of the prices or the underlying product to which the prices may be referenced.

COMPANY FINANCIAL STRENGTH

All North American tax-deferred annuities are backed by the financial strength of the Company's investment portfolio, which emphasizes high-quality bonds that provide safety, liquidity and competitive interest rates. In states where this product is approved, North American maintains reserves equal to those required by state regulation.

PORTRAIT OF FINANCIAL STABILITY

A.M. Best	A+ (Superior)^{*, °}	2nd highest out of 15 categories	A.M. Best is a large third-party independent reporting and rating company that rates an insurance company on the basis of the company's financial strength, operating performance, and ability to meet its obligations to contract holders.
Standard & Poor's Corporation	A+ (Strong)^{°, §}	5th highest out of 22 categories	Standard & Poor's Corporation is an independent third-party rating firm that rates on the basis of financial strength.

* A.M. Best rating affirmed on May 24, 2012. For the latest rating, access www.ambest.com.

° Awarded to North American as part of Sammons Financial Group, which consists of Midland National Life Insurance Company and North American Company for Life and Health Insurance®.

§ Standard and Poor's awarded its rating on February 26, 2009 and affirmed on April 23, 2012.

Ratings shown reflect the opinions of the rating agencies and are not implied warranties of the company's ability to meet its financial obligations. Ratings are current as of the date of this brochure.

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NORTH AMERICAN COMPANY FOR
LIFE AND HEALTH INSURANCE®

Annuity Service Center
4350 Westown Parkway
West Des Moines, IA 50266