

GROWTH, PROTECTION AND FLEXIBILITY

# Income Plus<sup>SM</sup>

*Guarantees income withdrawals for life with guaranteed growth potential*  
*Provides an 8% compound roll-up to the Benefit Base for 8 years.*

Phoenix Income Plus is an optional Guaranteed Minimum Withdrawal Benefit (GMWB) rider available with Phoenix indexed annuities for an additional fee. This benefit guarantees income withdrawals for one life (Single Life) or two lives (Spousal Life), and provides the potential to grow future income.

## Protect and grow your income

Phoenix Income Plus features both roll-ups and step-ups to help you grow your Benefit Base, which is used to calculate the rider fee and your annual benefit amount and is not a guarantee of the contract value and is not available for withdrawal. In each year, the greater of a roll-up or step-up will be applied. The longer you wait to take withdrawals, the greater your income growth potential.

## Annual roll-ups for future income

The first 8 rider years is the roll-up period. On each contract anniversary during this period, if no withdrawals have been made, an 8% roll-up will be added to the Benefit Base. The roll-up amount will be equal to the Benefit Base on the last contract anniversary multiplied by 8% — an 8% compound roll-up.

## Automatic step-ups lock in market gains

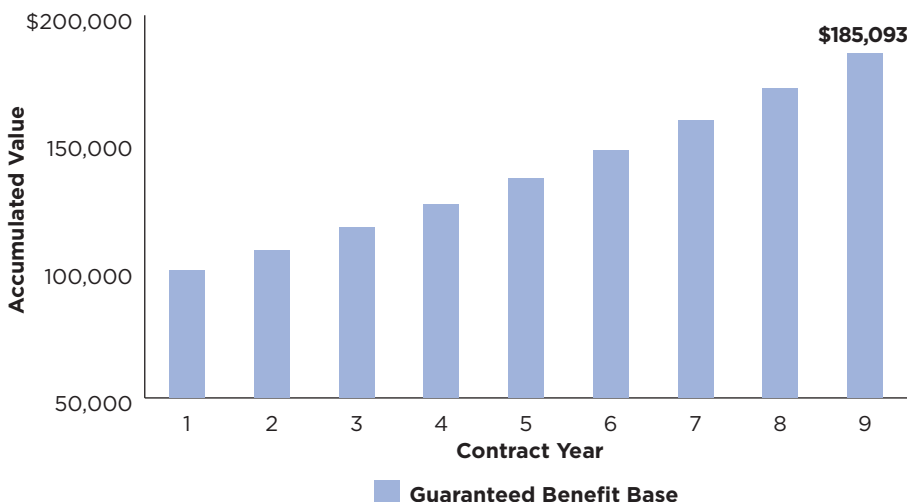
On each contract anniversary, if your contract value is greater than your Benefit Base after any roll-up, your Benefit Base will automatically increase (“step-up”) to equal your contract value.

**Please note:** The rider fee could be increased as a result of any step-up. If so, you will be notified at least 30 days in advance and may decline the step-up to avoid the higher fee. Once this feature is suspended, you will not be eligible for future step-ups unless you request reactivation in writing. Roll-ups are not affected by the suspension of the step-up feature. Roll-ups will continue until the earlier of the end the 8-year roll-up period and the first withdrawal.

## ROLL-UPS COMPOUND TO GROW INCOME

This hypothetical example shows how annual roll-ups can increase income potential. Assuming no withdrawals have been made, roll-ups accumulate during the 8-year roll-up period to increase the Benefit Base.

This example is meant only to demonstrate how the rider is designed to work.



This example assumes an initial investment of \$100,000.

## Lifetime Withdrawals<sup>1</sup>

You can begin guaranteed lifetime withdrawals as early as age 50 up to your annual benefit amount, which is defined as a percentage of your Benefit Base, and determined by the age of the youngest covered person at the first withdrawal. The table below shows age ranges at first withdrawal and the corresponding annual benefit percentages. Once initiated, the annual benefit percentage remains fixed for life.

### ANNUAL BENEFIT PERCENTAGE OPTIONS

Attained Age	Percentage of Benefit Base	
	Single Life	Spousal Life
50-54	3.10%	2.60%
55-59	3.60%	3.10%
60-64	4.00%	3.50%
65-69	4.40%	3.90%
70-74	4.90%	4.40%
75-79	5.60%	5.10%
80-84	6.25%	5.75%
85+	6.90%	6.40%

Your Benefit Base is calculated apart from your contract value and equals your initial contract value plus applicable automatic annual step-ups and annual roll-ups, adjusted for excess withdrawals. The Benefit Base is used solely to calculate the fee and withdrawal benefit, is not a guarantee of contract value and is not available for withdrawal. The Benefit Base may grow up to 500% of the initial Benefit Base. Your annual benefit amount, once you begin taking guaranteed withdrawals, is guaranteed for life. Even if your contract value declines to zero, Phoenix will make payments equal to the annual benefit amount for your life (and your spouse's life, if Spousal Life is elected).

**Please note:** Withdrawals prior to age 50 are allowed but will adversely affect the income benefit guarantee, as will withdrawals in excess of the annual benefit amount. For details, please consult your financial representative.

### HOW THE ANNUAL BENEFIT PERCENTAGE WORKS TO PRODUCE INCOME

Year Withdrawals Begin	Benefit Base	Annual Benefit Percentage					
		4.25%		5.15%		6.5%	
		Annual Benefit Amount	% Initial Contract Value	Annual Benefit Amount	% Initial Contract Value	Annual Benefit Amount	% Initial Contract Value
1	\$100,000	\$4,250	4.25%	\$5,150	5.15%	\$6,500	6.50%
2	\$108,000	\$4,590	4.59%	\$5,562	5.56%	\$7,020	7.02%
3	\$116,640	\$4,957	4.96%	\$6,007	6.01%	\$7,582	7.58%
4	\$125,971	\$5,354	5.35%	\$6,488	6.49%	\$8,188	8.19%
5	\$136,049	\$5,782	5.78%	\$7,007	7.01%	\$8,843	8.84%
6	\$146,933	\$6,245	6.25%	\$7,567	7.57%	\$9,551	9.55%
7	\$158,687	\$6,744	6.74%	\$8,172	8.17%	\$10,315	10.31%
8	\$171,382	\$7,284	7.28%	\$8,826	8.83%	\$11,140	11.14%
9	\$185,093	\$7,866	7.87%	\$9,532	9.53%	\$12,031	12.03%

The chart above is a hypothetical example for illustrative purposes only. It shows annual benefit amounts available for three annual benefit percentage options, subject to year of first withdrawal. This example assumes an initial contract value of \$100,000, and annual 8% compound roll-ups to the Benefit Base, as illustrated in the graph on page 1. Withdrawals exceeding the annual benefit amount may reduce or terminate the benefit guarantee. Please contact a financial representative with questions.

This hypothetical illustration is meant only to demonstrate how the rider is designed to work and is not a promise or projection of future returns. Past index performance does not guarantee future results.

Lifetime Guarantees are based on the claims-paying ability of the issuing company.

1. Most annuity contracts permit annual, surrender charge-free withdrawals up to a certain percentage (e.g., 10%) without the purchase of a GMWB rider.

## Fast Facts – Income Plus

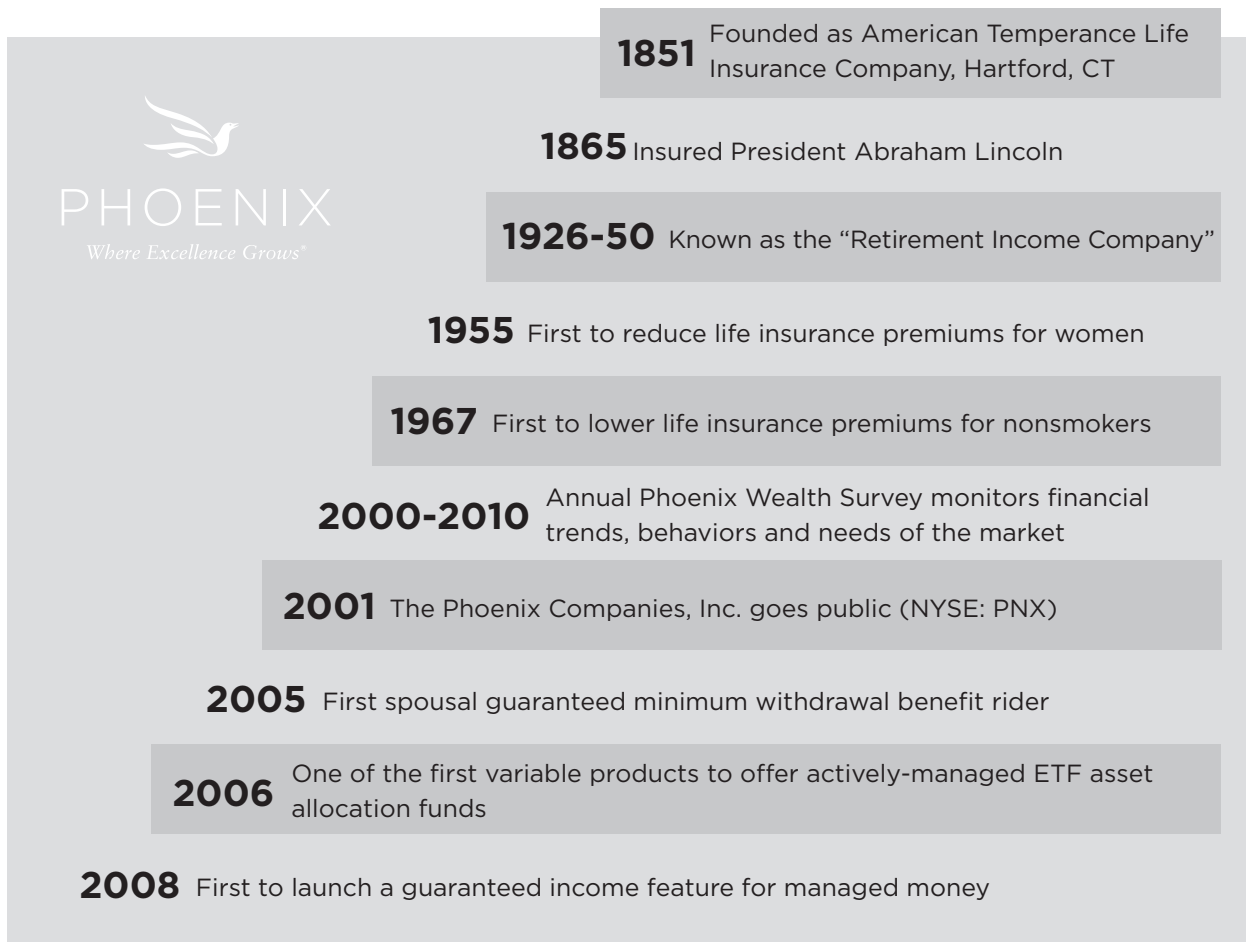
<b>Benefit</b>	Guarantees income for life through withdrawals, and provides ability to grow future income by delaying withdrawals and/or locking in account gains in excess of withdrawals
<b>Features</b>	8% compound rollups to the Benefit Base during first 8 rider years if no withdrawals made
<b>Suitable Client</b>	Especially suited to clients who can delay taking withdrawals
<b>Annual Fee</b>	Current fee of 0.95% multiplied by the Benefit Base and deducted from contract value at contract anniversary. Fee may be increased at the time of any step-up. Maximum fee is 1.50%
<b>Benefit Access</b>	Starting on or after the younger covered person's 50th birthday
<b>Revocable</b>	Yes (fee will no longer be deducted but the benefit may not be reinstated)

Consult with your financial professional to determine if this rider fits your retirement planning needs.

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The Phoenix Companies: helping people since 1851

Phoenix has a long, proud history of helping people reach their financial goals through innovative life insurance and annuity products. The following chart highlights historic events and corporate advances through the years, and shows how Phoenix has led the way in meeting the varied and changing needs of our customers.



**The information in this material is supplemental and is intended to be preceded or accompanied by Phoenix Annuity product information. This benefit and its features are subject to state approval and may not be available in all states.**

These annuity contracts have not been approved or disapproved by the Securities and Exchange Commission. The Contract is not registered under the Securities Act of 1933 and is being offered and sold in reliance on an exemption therein. The Separate Account has not been registered under the Investment Company Act of 1940 and is being offered and sold in reliance on an exemption therein.

Phoenix annuities are issued by PHL Variable Insurance Company (PHLVIC), (Hartford, CT) and Phoenix Life Insurance Company (East Greenbush, NY). PHLVIC is not authorized to conduct business in NY and ME.

The insurers referenced are separate entities and each is responsible for its own financial condition and contractual obligations.

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